

Remember that the best way to “Shine” is to be focused on your goals.

I have set my goals for the sale:

I want to sell _____ units to help my troop meet our goal.

Our troop goal is _____ dollars or _____ units.

My personal learning goal is _____

Our troops’s Community Service or Take Action Project will be to _____
_____ with a portion of our proceeds from this product sale activity.

I know the important dates of the sale:

Date to begin selling _____

Date to turn in my order _____

Date to pick up products _____

Date to deliver products _____

Date to turn in money _____

I have practiced my selling skills

- I have practiced my selling skills with my family or Troop.
- I will share my goals with my family and friends when I ask them to order products from me.
- I can describe all the products on my order card, and my favorite item is _____ .
- I will say “Thank you” to every customer, even if they do not buy an item.

Here is my list of friends, relatives, and neighbors whom I can ask to place an order

Name

Phone Number

E-mail Address

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____