



## Safety and Selling Tips

Follow these and all the Girl Scout Safety Activity Checkpoints and council guidelines



- · Return a signed parent/guardian permission slip to your Girl Scout leaders/advisors.
- With your troop talk about strategies for optimizing your sales effort.
- Use the Budget Worksheet to determine your goals for the sale and then share your troop and personal sales goals with your customers.
- Use your order card to familiarize yourself with the products. Know the varieties, and types of packaging. Practice saying the names and what is in each variety.
- Be able to talk about why certain products are healthy snacks.
- Discuss the important dates of the sale. Know when to sell, turn in order forms, distribute products and turn in money. Write the important dates in the box on your order card.
- · Make a list of people who you think might like to purchase products from you.
- Practice your sales pitch with a family member or troop members before beginning to sell.
- · Discuss the safety tips and follow them to ensure your personal safety while selling.
- Encourage your customers to purchase additional products as gifts, or to support your Care to Share project.
- Always be courteous, have fun, smile and say "Thank You," whether you make a sale or not.



## **Be Connected**



- When going online read and agree to the Girl Scout Internet Safety Pledge.
- If you are under 13, have your parents go online with you and use their e-mail address.
- Follow all "Girl Scout Computer/Online Safety Activity Checkpoints."
- Create your storefront by logging on, entering your goals and creating your avatar.
- Enter email addresses of family and friends so that they can view your storefront and support you by purchasing products online.
- Check your site throughout the sale to see your progress.



## Be Safe



- Daisy, Brownie and Junior Girl Scouts must be accompanied by an adult at all times.
- Cadettes, Seniors and Ambassadors must be supervised by an adult when selling door-to-door and must use
  the "Buddy System", never sell alone. "Buddies" should monitor each other, stay close enough to each other
  to be able to help in an emergency, behave safely and follow the plan agreed upon.
- Be familiar with the neighborhoods in which you sell. Use safe pedestrian practices at all times.
- Adults should be present at a booth sales and in public places at all times
- Always have a plan for safeguarding money— Turn over money to supervising adults as soon as possible to deposit as directed by your council.
- Wear the Girl Scout membership pin and/or Girl Scout apparel.