

MILE MARKER GOAL CHART

Participating in the Product Program gives you the ability to **Be The Difference** and to **Believe in Yourself** by earning money to do the activities you and your troop have chosen to do.

So go ahead, unleash the **G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader)**TM in you!

1. Be a **Go-getter**:

Set a goal. Goal Setting is the first step to be successful. Decide with your troop on the activities you would like to participate in using your troop proceeds.

2. Be an **Innovator**:

Use your decision-making skills to identify a need in your community where you and your troop can take action to make a positive change. Plan to use a portion of your troop funds to make it happen.

3. Be a **Risk-taker**:

Manage your money wisely so that you can also use a portion of your troop proceeds to participate in an activity, or try a new skill that you have always wanted to learn.

4. Be a **Leader**:

Practice your selling skills as a troop activity, so that you can be confident in sharing your goals and planned activities with your family, friends and customers. Delivering your products and managing your money will also help to develop your people skills and business ethics as a responsible business person.

Let's breakdown your goal into manageable steps.

- Decide on the activities you want to do by brainstorming with your troop.
- Determine how much you will need to earn to reach your goals.
- Write the Troop Goal in the space on the top of this Goal Chart.
- Divide your goal into manageable steps and check off each percentage along the way as you reach it during the sale.
- Monitor your progress throughout the sale to stay on track.
- Celebrate your success when you reach your goal!

